

45 Acre Mixed Use Development IH 35 & 150, Kyle, Texas 78640

CALLFOR OFFERS APRIL 30, 2025

Randall Beaman

Email: randy@capellatx.com

Phone: 512-461-0851

Kyle Gruber

Email: kyle@capellatx.com

Phone: 512-589-9011

Project Overview

Two Step District is a shovel-ready 45.2-acre mixed-use development site available for purchase in the heart of Kyle, Texas—one of the fastest-growing cities in the state. Strategically located along the I-35 Frontage Road, the site offers exceptional visibility, access, and a unique opportunity to deliver a dynamic, community-driven destination.

The property is zoned and planned for a vibrant mix of uses. The 14.6 acres fronting I-35 are ideally suited for restaurants, retail, townhomes, and flats—anchored by an outdoor amphitheater. The remaining 30.6 acres are designed to accommodate high-end multifamily housing, additional retail, a beer garden, rooftop pickleball courts, and a large pond with surrounding amenities.

This is a rare opportunity to acquire a development-ready site with completed zoning and incentive agreements in place. The current ownership has submitted the site plan and plat for approval, with approvals anticipated in April. Preleasing efforts have already generated significant tenant interest, and lease negotiations are underway.

Buyers can step in and capitalize on the momentum with the ability to break ground this quarter.

Retail 197,533 SF Office 65,159 SF

Townhomes 26,400 SF

Multifamily 350 Units

Location Details



DEMOGRAPHIC SNAPSHOT 2024



55,299 POPULATION3-MILE
RADIUS



\$106,376.00 AVG HH INCOME 3-MILE RADIUS



16,202 DAYTIME POPULATION3-MILE
RADIUS



TRAFFIC COUNTS
Interstate 35: 122,125 VPD
FM-150 / Center St.: 21,967 VPD
(Sites USA 2023)

Renderings



Branding











Site Plan



| Building | SF | |
|----------------------------------|---------------|--|
| 100000 | 10,652 | |
| 2 (11 Townhomes) | 16,800 | Pad Site For Sale |
| 3 & 4 | 50,960 | |
| 5 | 19,423 | |
| 6 (8 Townhomes) | 9,600 | Pad Site For Sale |
| 7 (Hotel/Gym) | 80,000 | Pad Site For Sale |
| 7B | 1,935 | |
| 8 | 13,611 | market . |
| 9A | 16,596 | |
| 9B | 20,120 | |
| 10 | 21,585 | |
| 11B | 4,924 | |
| Parcel 1 Totals | 266,206 | |
| 12 | 8,148 | |
| 13 | 11,084 | |
| 14 | 7,284 | |
| 15 | 1,000 - 2,000 | Pad Site For Sale with Drive Thru |
| Parcel 2 Totals | 27,516 | |
| Parcel 3 Totals - Multifamily | 350,000 | 15.27 Acre Tract For Sale (350 MF Units) |
| Total SF Parcel 1, 2, 3 | 643,722 | |

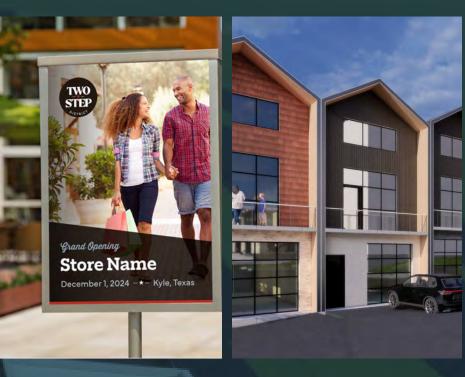
Leasing Interest

To date, we are actively negotiating 7+ leases and multiple LOIs, collectively representing 50,000-60,000 SF, approximately 30% of the development planned for Phase 1.











For Sale

Multifamily Tract

Townhome Pad Site

Parcel 3

15.27

of Units 350

*multiple offers

Acres

Parcel

Acres

Buildings 2 & 6

1.32

of Units 19

Hotel/Gym Pad Site

Parcel 1

Acres 2.94

Building

of Rooms 150

Drive Thru
Pad Site

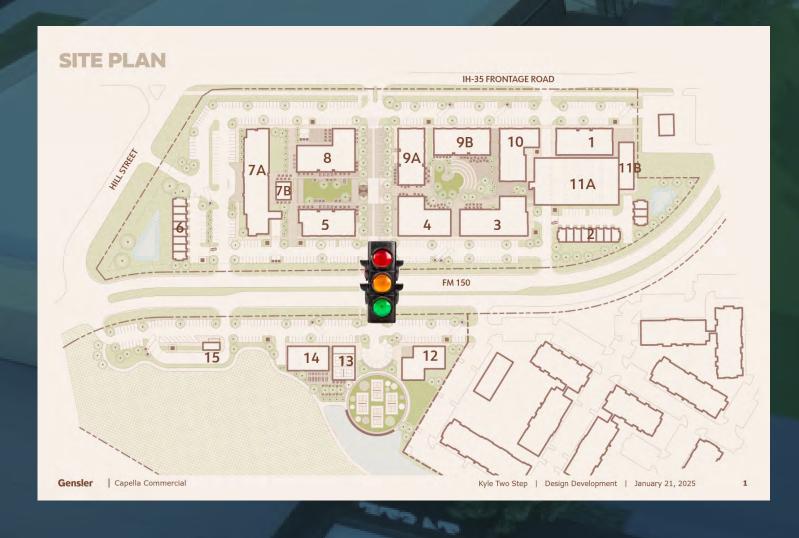
Parcel 2

Acres 1.26

15

Building

SF 1,000-2,000





Development Incentives - 380 Agreement

Phase 1 December 2027

\$1,073,482 Vybe Hike/Bike Trails \$65,730 Park Benches \$52,500 Monument Signs/Silo \$205,000 \$1,500,000 Traffic Improvements **Utilities** \$1,730,350 \$225,000 Ponds \$8,010,360 Parking Garage \$75,000 Art Amphitheathre \$319,700 Total Phase 1 \$13,257,120

Phase 2 December 2028

 Large Pond
 \$476,000

 Parkland
 \$612,980

 Dog Park
 \$75,000

 Water Fountain
 \$175,000

 Pickleball Courts
 \$260,000

 Total Phase 2
 \$1,598,980

Total 380 Incentives \$14,856,100

Development Incentives - Parcel 3

Several items negotiated with the City result in a savings to the multifamily parcel. In negotiations with potential mutlifamily buyers, there are several items we have conceptually agreed to install, as the development is being incentivised for in the 380 agreement. Combined, these savings are over \$3 million.

380 Items to be Constructed by Developer

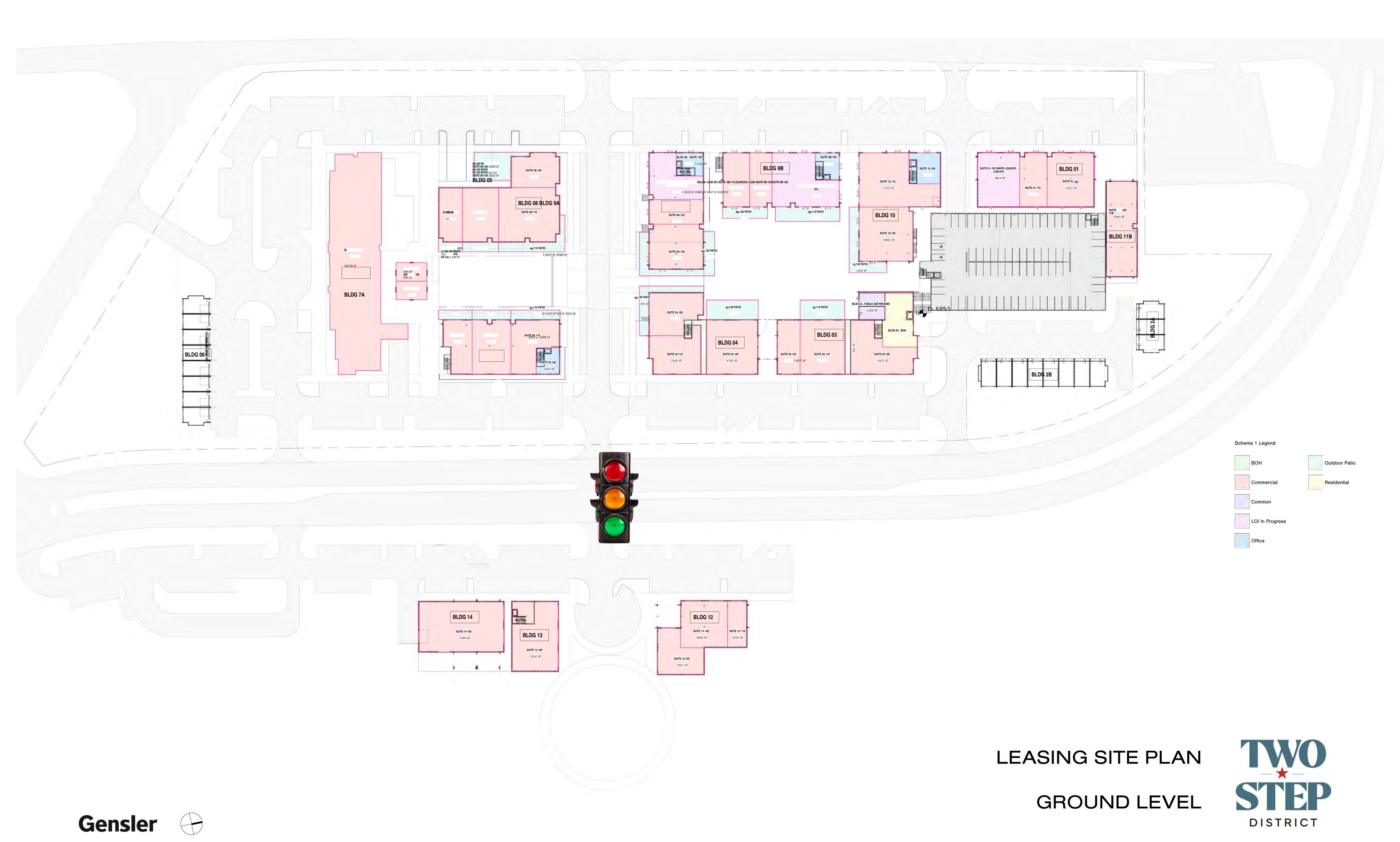
| Vybe Trail | \$593,000 | |
|---|-----------|--|
| Hike/Bike Trails | \$19,500 | |
| Park Benches | \$22,500 | |
| Traffic Improvements | \$500,000 | |
| Utilities | \$225,000 | |
| Pond | \$200,000 | |
| Items Negotiated by Developer with City | | |

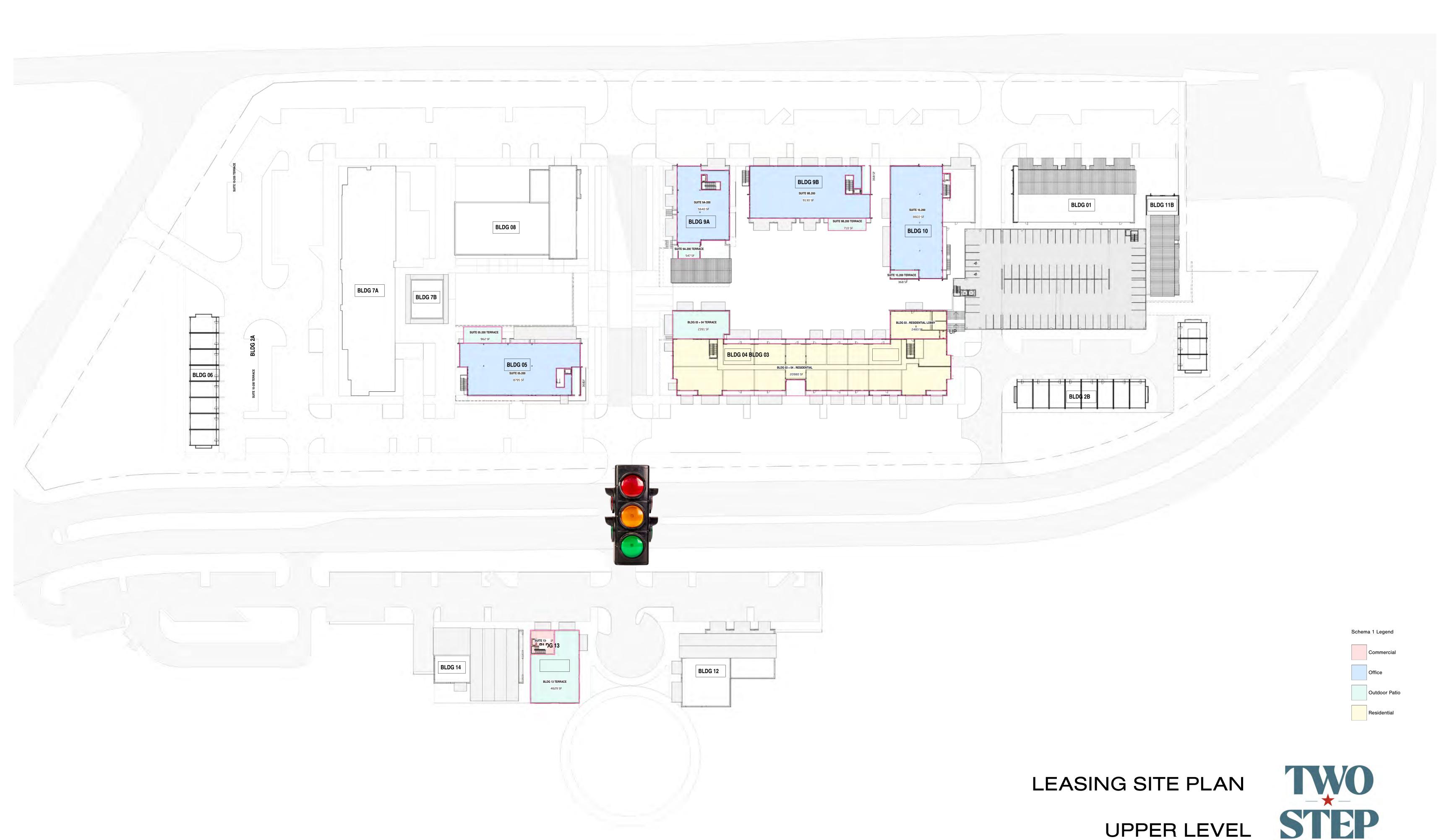
Parkland Fees Waived \$525,000

\$933,333 No Detention Required Savings

Reduced Parking Requirement - 1.3 spaces/unit vs. 1.5

Total Savings to Multifamily \$3,018,333





DISTRICT

Gensler -













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